



BEA 東亞銀行

The Bank of East Asia, Limited

東亞銀行有限公司

(Incorporated in Hong Kong with limited liability in 1918)
(Stock Code: 23)

Proxy Form (97th Annual General Meeting to be held on 8th April, 2016)

I/We¹ _____
of _____
being the registered holder(s) of _____² ordinary shares of The Bank of East Asia, Limited
(the "Bank") hereby appoint the Chairman of the Meeting or^{3 and 4} _____
of _____
as my/our proxy to attend and vote⁵ for me/us and on my/our behalf at the 97th Annual General Meeting ("AGM") of the Bank
to be held in the Grand Ballroom, Four Seasons Hotel, 8 Finance Street, Central, Hong Kong on Friday, 8th April, 2016 at 11:30 a.m.
and at any adjournment thereof and to vote for me/us as indicated below:

Resolutions (the full text of each resolution is set out in the Notice of the AGM)	Please put a '✓' below if you cast FOR ⁵	Please put a '✓' below if you cast AGAINST ⁵
1. To adopt the Audited Accounts, the Report of the Directors and the Independent Auditor's Report for the year ended 31st December, 2015.		
2. To re-appoint KPMG as Auditors of the Bank and to authorise the Directors to fix their remuneration.		
3. To re-elect Directors:		
(a) Dr. the Hon. Sir David LI Kwok- po		
(b) Dr. Allan WONG Chi-yun		
(c) Mr. Aubrey LI Kwok-sing		
(d) Mr. Winston LO Yau-lai		
(e) Mr. Stephen Charles LI Kwok-sze		
(f) Mr. Daryl NG Win-kong		
(g) Mr. Masayuki OKU		
(h) Dr. Rita FAN HSU Lai-tai		
4. Special Resolution on item 4 (To approve the amendments to the Articles of Association of the Bank).		
5. Ordinary Resolution on item 5 (To approve the adoption of the Staff Share Option Scheme 2016).		
6. Ordinary Resolution on item 6 (To grant a general mandate to the Directors to allot, issue and deal with additional shares of the Bank).		
7. Ordinary Resolution on item 7 (To grant a general mandate to the Directors to buy back the Bank's own shares).		
8. Ordinary Resolution on item 8 (To extend the general mandate granted to the Directors pursuant to item 6).		

**** The Board of Directors recommends to vote FOR the above resolutions. ****

Dated this _____ day of _____ 2016.

Signature of Shareholder : _____

Full Name : _____

Notes:

- Full name(s) and address(es) to be inserted in block capitals.
- Please insert the number of shares registered in your name(s). If no number is inserted, this form will be deemed to relate to all the shares in the Bank registered in your name(s).
- If you are a shareholder of the Bank who is entitled to attend and vote at the AGM (or at any adjournment thereof), you are entitled to appoint one or more proxies to attend and vote on your behalf. A proxy need not also be a shareholder of the Bank, but must attend the AGM in person in order to represent you.
- If you wish to appoint a proxy other than the Chairman of the Meeting, please delete the words "the Chairman of the Meeting or" and insert the full name and address of the person you wish to appoint in the space provided. If no name is inserted, the Chairman of the Meeting will act as your proxy. Completion and delivery of the proxy form will not preclude you from attending and voting in person at the AGM. In such event, the instrument appointing a proxy shall be deemed to be revoked.
- IMPORTANT: IF YOU WISH TO VOTE FOR A RESOLUTION, PLEASE TICK (✓) IN THE RELEVANT BOX UNDER "FOR". IF YOU WISH TO VOTE AGAINST A RESOLUTION, PLEASE TICK (✓) IN THE RELEVANT BOX UNDER "AGAINST".** If you do not indicate how you wish your proxy to vote, your proxy will be entitled to exercise his/her discretion or to abstain. Your proxy will also be entitled to vote at his/her discretion on any resolution properly put to the AGM other than those referred to in the notice convening the AGM.
- Pursuant to Rule 13.39(4) of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited, all resolutions set out in the Notice of AGM will be decided by poll at the AGM.
- In the case of joint Shareholders, the vote of the senior who tenders a vote, whether in person or by proxy, shall be accepted to the exclusion of the vote(s) of other joint holder(s) and for this purpose seniority shall be determined by the order in which the names stand in the Register of Members of the Bank.
- This Proxy Form must be signed by you or your attorney duly authorised in writing. In the case of a corporation, this Form must be executed under seal or under the hand of an officer or attorney duly authorised.
- To be valid, this Proxy Form together with the power of attorney or other authority (if any) under which it is signed or a notarially certified copy thereof must be deposited with Tricor Standard Limited, Level 22, Hopewell Centre, 183 Queen's Road East, Hong Kong, not less than 48 hours before the time for holding the AGM (or the adjournment thereof).
- Any alteration made to this Proxy Form must be initialled by the person who signs it.